



***ABSOLUTE PRECISION
ABSOLUTE RESULTS***

*INTAX is the solution to your
property tax needs.*

For many companies, property tax is one of the largest tax obligations. Changes in tax laws and policies have made managing the function complex, time consuming and expensive.

In recent years, many jurisdictions have become increasingly aggressive. Their emphasis is on identifying areas of additional exposure and not on recognizing issues that benefit the taxpayer.

With experience in all major industries, INTAX has saved our clients millions of dollars by reducing real and personal property tax assessments. In the era of Sarbanes - Oxley, we are an independent alternative, solely focused on providing real and personal property tax services.

This distinguishes us from many national accounting and consulting firms whose primary focus is not property tax consulting. Our senior consultants staff all engagements from start to finish, not only during the initial client contact phase.

We have developed excellent working relationships with our client contacts and state and local taxing authorities by earning a reputation for aggressive, but honest and responsive representation.

Our experience and process allow us to complete engagements in an efficient, cost effective manner. This is reflected in our fee structure which is among the most competitive in the industry. We tailor our services to meet each client's unique property tax needs in all 50 states.

PERSONAL PROPERTY TAX CONSULTING

The most prominent method used by taxing jurisdictions when assessing personal property is the Cost Approach. Assessors obtain asset cost and other information from accounting records and apply formulas to calculate your assessment. As a result, the process of assessing personal property often has many inherent problems including:

- Misclassification of assets
- Use of incorrect life tables
- Excessive valuation of expensed equipment
- Valuation of ghost assets that have been retired or transferred
- Taxation of exempt assets
- Double taxation of leased equipment
- Taxation of assets located in enterprise zones or eligible for other incentives
- Insufficient recognition of idle equipment
- Improper valuation of specialized equipment
- Inadequate adjustments for functional, technological and economic obsolescence
- Insufficient tax planning for relocations, expansions and closings

INTAX will ensure that problems with the calculation of your company's personal property tax are eliminated and we will conduct a reverse audit so that all opportunities for tax reduction are secured.

PROPERTY TAX COMPLIANCE SERVICES

We are focused on relieving the burdens faced by the corporate tax department, allowing companies to concentrate on other aspects of their business. Our professionals will work with your tax staff to initially minimize the property tax liability and maintain those savings in the future. INTAX provides the following compliance services:

- File personal property tax renditions/returns
- Review personal and real property tax assessments
- Pay personal and real property tax bills
- Manage personal property tax audits
- Provide personal and real property tax accrual services
- Negotiate informal and formal assessment reductions with assessors
- Management reports that meet each client's content and format preferences

In 100% of our engagements, INTAX has saved our compliance clients more in annual taxes than our fees to perform the services.



1.800.880.6829

PERSONAL PROPERTY TAX AUDIT REPRESENTATION

State and local taxing authorities are implementing more sophisticated personal property tax audit programs. Many are contracting with third-party companies that perform audit work on a contingent fee basis.

INTAX will make certain the impact of personal property tax audits is minimized. We will work with you on a single audit or assist in developing a strategy for dealing with current and future audits.

As your advocate, INTAX will handle all aspects of the audit from meeting with the auditor to filing formal appeals (if necessary). We can get involved at any stage of the audit, even after escaped assessments have been issued.

REAL PROPERTY TAX CONSULTING

Assessors often rely on statistical models, general data and mass appraisal to establish real property tax assessments. INTAX presents specific property and financial information. This enables us to achieve significant tax savings resulting from assessment errors and decreased property values.

We have successfully represented our clients on the following issues:

- Revalued or reassessed properties
- Assessments not challenged in recent years
- Properties with physical depreciation or functional, technological or economic obsolescence
- New construction or acquisitions
- Properties with high vacancy rates or below market rents
- Older properties or facilities in poor physical condition
- Assessments that rely too heavily on or ignore one of the approaches to value
- Misclassification of real and personal property
- Sale/leaseback transactions
- Relocations, expansions and closings

THE INTAX APPROACH

It would be our pleasure to provide a complimentary review of your overall property tax liability, assist with special projects or review returns and provide a list of potential tax savings opportunities.

1.800.880.6829
www.intax.com



*Put your company on target,
contact INTAX today.*

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